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c/o Kilbride Rail Limited
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iportrail Ltd
Railport Terminal Building
Railport Way
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Date: 5th July 2019

Dear Peter,

West Midlands Interchange

I am writing to express support for the proposal for an SRFI at West Midlands Interchange (WMI).

The proposed development will see a significant investment in new rail infrastructure for the West Midlands region, including a new intermodal freight terminal with direct connections to the West Coast Main Line, capable of accommodating up to 10 trains per day and trains of up to 775m long, including container storage, Heavy Goods Vehicle ('HGV') parking, rail control building and staff facilities;

At iPort we have been very successful in building up the traffic at the rail terminal over the last year from a standing start at which point approximately 156,000 sq m of floorspace was occupied, to the 4 services per day that are currently running with more planned. Three out the four occupiers of warehousing at iPort are now using rail services.

The key element that enabled the success of iPort's rail operations, apart from hard work and good industry contacts and knowledge, has been the opening of the warehousing. There was limited commercial interest to build on before the warehousing was occupied. A base of core customers is needed to be able to form full train loads and provide the variety of destination for the rail services that is need to attract customers to rail.

I am pleased to support the WMI proposals for a Strategic Rail Freight Interchange and would be pleased for this letter to be forwarded to the Examining Authority in support of the DCO application.

Please do not hesitate to contact me if I can be of any further assistance,

Yours Sincerely



Steve Freeman
Managing Director
Iportrail Ltd